

HOW MANY UNITS DO I NEED TO SELL TO BREAKEVEN?

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INTRODUCTION

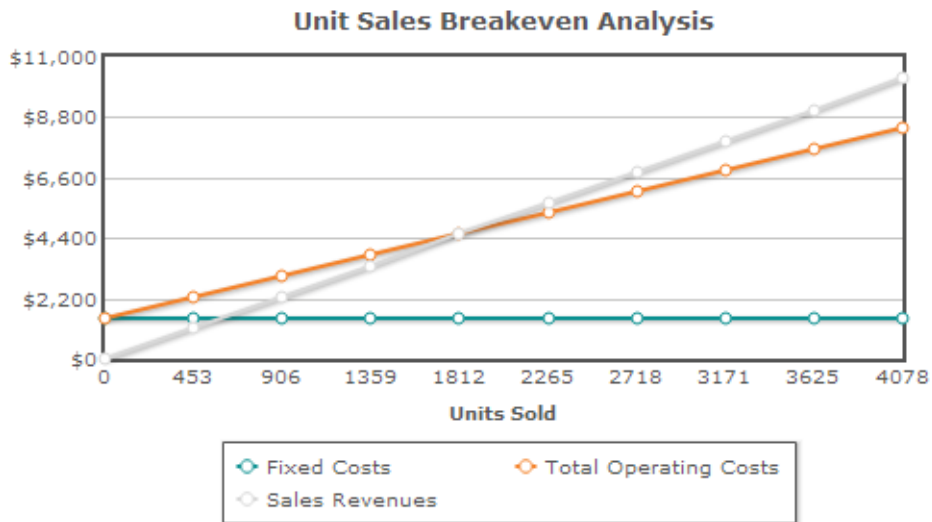
Given your profit margin, it is important to know how many units of a certain product that you will need to sell in order to cover your fixed/startup costs. Use this calculator to determine the number of units required to breakeven plus the potential profit you could make on your anticipated sales volume.

SUMMARY OF INPUT

Total fixed costs	\$1,450
Variable cost per unit	\$2
Sales price per unit	\$2
Anticipated unit sales	60

ANALYSIS

You would need to sell 1,812 units in order to cover your fixed costs. If you sell your anticipated 60 units then your profit/loss would be \$-1,402.



Units Sold	Sales Revenues	Variable Costs	Fixed Costs	Operating Profit
0	\$0	\$0	\$1,450	\$-1,450
453	1,133	770	1,450	-1,088
906	2,266	1,541	1,450	-725
1359	3,398	2,311	1,450	-362
1812	4,531	3,081	1,450	0
2265	5,664	3,852	1,450	362
2718	6,797	4,622	1,450	725
3171	7,930	5,392	1,450	1,088
3625	9,062	6,162	1,450	1,450
4078	\$10,195	\$6,933	\$1,450	\$1,812

This information may help you analyze your financial needs. It is based on information and assumptions provided by you regarding your goals, expectations and financial situation. The calculations do not infer that the company assumes any fiduciary duties. The calculations provided should not be construed as financial, legal or tax advice. In addition, such information should not be relied upon as the only source of information. This information is supplied from sources we believe to be reliable but we cannot guarantee its accuracy. Hypothetical illustrations may provide historical or current performance information. Past performance does not guarantee nor indicate future results.